



Capital Community College - Division of Continuing Education

▶ Real Estate Class

(At Conard High School, West Hartford, CT) ◀

for Spring 2008

Register Now (Limited Seating)!

- Call the college at **(860) 906-5130** or register at www.ccc.commnet.edu
- Register in person at **Conard High School Cafeteria**, 110 Beechwood Road, West Hartford, CT on **Wednesday, February 13, 6:00-7:00 p.m.**

Real Estate Principles & Practices (Conard High School - Room 177)

Pre-licensing course prepares you to take and pass the Connecticut Real Estate Salesperson Examination. Enrollees must be 18 years of age and attend at least 60 classroom hours to sit for the CT Real Estate Sales Person Examination.

Persons interested in pursuing real estate careers or operations will find this course beneficial and rewarding; including prospective real estate agents, property owners, rehabbers, property managers, home buyers and sellers.

REAL 5000-6836. Course cost: **\$399**, (plus approx. **\$100** for textbooks)
March 3-June 11, 2008, Monday & Wednesday, 6:00 pm-9:00 pm, CEU: 6.0
(No class: 3/26, 4/14, 4/16, 5/21, 5/28, 6/9), Instructor: Dick Rubino, **Free Parking!**





The Insurance and Financial Services Center for Educational Excellence at Capital Community College is excited to announce the following non-credit program offering at Conard High School in West Hartford!

The General Insurance Program (INS, 21, 22 and 23)

(PRFD 5306-6845)

The General Insurance Program is the first step in building your career in the insurance field. You will learn insurance principles, practices and policies. Upon successful completion of the following three courses you can register to take the national exams through the AICPCU to earn the certificate in General Insurance.

Property and Liability Insurance Principles (INS 21): What Insurance Is, Who Provides Insurance, How Insurance Is Regulated, Measuring the Financial Performance of Insurers, Marketing, Underwriting, Claims, Insurance Contracts, Property Loss Exposures and Policy Provisions, Liability Loss Exposures and Policy Provisions, and Risk Management

Personal Insurance (INS 22): Insurance and Society, Personal Auto Policy, Homeowners Insurance, Other Residential Insurance, Other Personal Property and Liability Insurance, Personal Loss Exposures and Financial Planning, Life Insurance, and Health and Disability Insurance

Commercial Insurance (INS 23): Commercial Property Insurance, Business Income, Commercial Crime and Equipment Breakdown, Inland and Ocean Marine, Commercial General Liability, Commercial Automobile, Business owners Policies and Farm, Workers' Compensation and Employers' Liability, and Miscellaneous Coverages.

Cost: \$1188 Books & Tuition Included!

Registration will take place at Conard High School on Wednesday, February 13 from 6:00 pm-7:00 pm.

Students unable to register on that date should call 906-5019 for registration instructions.



Questions regarding the IFS Center for Educational Excellence at Capital Community College and the General Insurance Program can be directed to Vanessa Barzola at 906-5046